



ASSET SERVICES

Asset Services that maximise returns

Chartered Surveyors and Property Consultants
Find out more at www.g-s.co.uk

GRAHAM + SIBBALD
We value property

If you're looking for a team that gets the job done, Graham + Sibbald offers a level of personal service, specialist skills, local knowledge and commitment that is second to none.

We're proud of the fact that we're the first choice for many of the UK's leading companies, including financial institutions, public sector bodies and commercial property investors and developers.

From pro-active management of assets to reactive emergency situations, we offer a safe pair of hands, a dynamic, problem-solving approach and results that speak for themselves.

**Adding value
every step of the way**

The go-to team for Asset Services

Our experienced teams work nationwide, across a full spectrum of assets, from individual retail units and office suites to shopping centres, office blocks, industrial estates and petrol filling stations.

200+

Clients

1100+

Properties under management

£20M+

Rent roll in

OUR APPROACH

We provide a comprehensive range of asset services and offer a bespoke approach, based on the precise needs of each client and the unique aspects of each asset. Our sector-specific expertise, network of local offices and national resources allow us to deliver our services efficiently and cost effectively.

Underlining our commitment to good communications and transparency, we allocate each client with a dedicated property manager and a centrally based accounts manager, giving them consistent and informed points of contact. We also operate a leading estate management software system to ensure the effectiveness and accurate flow of information.

"Our sector-specific expertise, network of local offices and national resources allow us to deliver services efficiently and cost effectively "

How we add value

High quality service and value for money are our key priorities.

We look for every opportunity to enhance an asset and reduce operational costs. We also focus on adding value and continually look for ways to generate additional income and value

PROPERTY ASSESSMENT

When we start managing an asset, we ensure that all health and safety and other legal issues are properly addressed. We also review existing rents, costs and service levels to see if savings or other improvements can be made.

NET ZERO ASSETS

We consider the environment in all that we do. We work with specialist in-house teams and external consultants to identify practical and cost-effective ways of reducing energy demand and carbon impacts.

FINANCIAL SERVICES

We ensure that all financial and insurance matters are taken care of professionally. From rent collections and service charge operations through to debt management and financial reporting, we work in partnership with tenants and landlords to ensure everything runs smoothly.

ASSET + RISK MANAGEMENT

We are committed to the active management of risk and work with leading health, safety and environmental consultants to provide specialist support. We take a whole life approach to each asset focussing on individual client requirements.

FACILITIES MANAGEMENT

We operate a cloud-based computer aided facilities management (CAFM) platform with a combined 24/7 helpdesk system to enable FM services to be proactively managed and provide out of hours support.

PROACTIVE REPAIRS

We arrange and instruct a full range of maintenance and refurbishment work. This is done pro-actively and in good time and is designed to removed or minimise any future costs.

TENANT RELATIONSHIPS

We work in partnership with tenants and landlords to ensure that all contractual issues are well implemented and managed. We also work proactively to enhance tenant relationships and deliver long-term leases that are beneficial to all parties.

STRATEGIC ENHANCEMENTS

We look for opportunities to protect and enhance our clients' assets and work with specialist consultants to provide market leading utilities knowledge. Our aim is always to reduce running costs and maximise operational outputs.

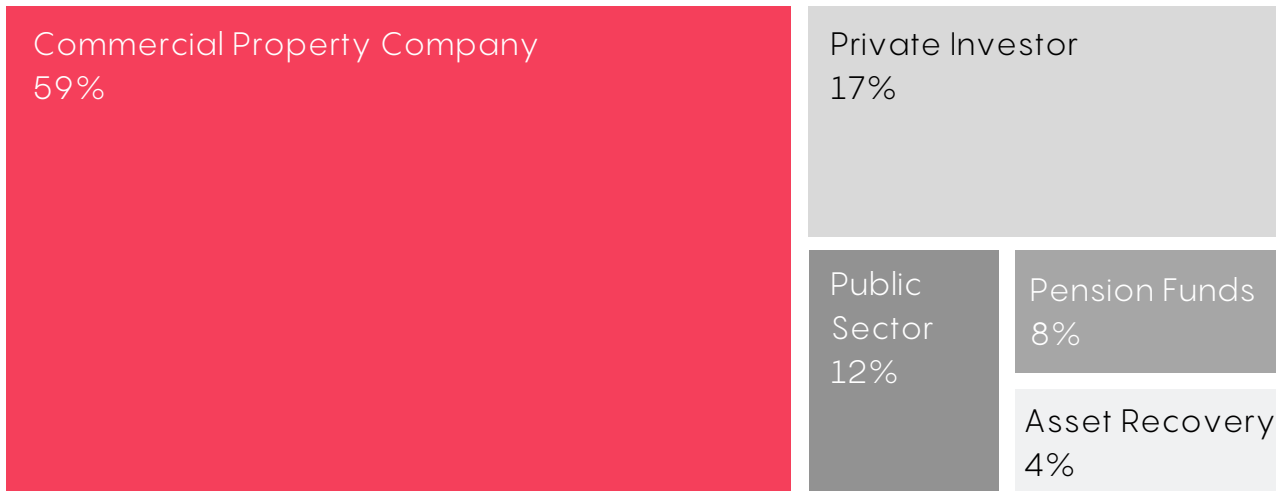
PROPERTY DISPOSAL TO MARKET

Our management approach ensures that property sales can be rapidly expedited, allowing our clients to quickly capitalise on any value enhancements we have delivered.

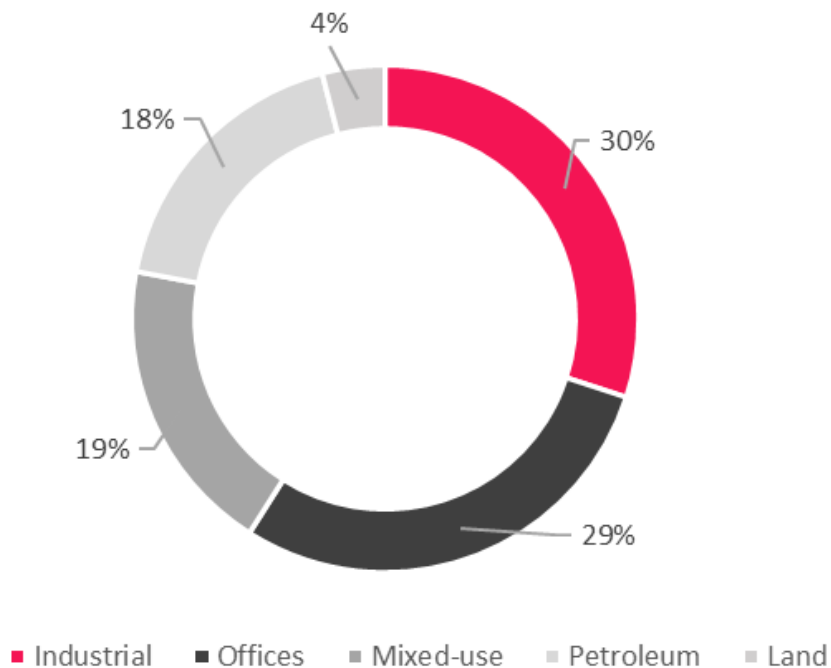
The scope of our work

As the graphs below show, we work across a broad range of sectors and property types, customising our services as necessary

BREAKDOWN OF SECTORS



BREAKDOWN OF PROPERTY TYPES



Local network, national resources

Our network of offices covers the country and allows us to deliver local expertise and service.

It also speeds up decision making and helps us to build long-lasting client relationships. Each office is fully supported by the resources and expertise of our central assets team.

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KEY CONTACTS



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