



COMMERCIAL VALUATION + ADVISORY

Commercial Valuation advice you can trust

Chartered Surveyors and Property Consultants
Find out more at www.g-s.co.uk

GRAHAM + SIBBALD
We value property

If you're looking for a property team that gets the job done, Graham + Sibbald offer a comprehensive valuation service with an unrivalled blend of national reach and local knowledge.

We're proud of the fact that we are the first choice for many of the UK's leading companies, financial institutions and public sector bodies. We provide a comprehensive range of services to the Commercial Property sector across the UK and offer a personal service tailored to the clients' needs.

We work across multiple sectors, including the industrial, office and retail markets, and additionally have an established presence in a number of specialist areas such as Hotel + Leisure, Healthcare and Petroleum + Roadside. We have the ability to draw upon our wide range of in-house resources when required, providing the full property service.

**Adding value
every step of the way**

The go-to team for Commercial Valuation + Advisory services

Our experienced team of RICS Registered Valuers undertake valuations for a wide variety of purposes. We provide secured lending valuations to all the major high street and challenger banks and understand their specific requirements. Additionally, we undertake valuations for pension fund purchases and reviews, internal accounts valuations, acquisitions and disposals, development and feasibility projects and expert witness cases.

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Offices across the UK

35+

Number of commercial valuers in
our National Valuation Team

£20m

Level of Professional Indemnity
Insurance Held

TRUSTED ADVICE AND EXPERTISE

We are the valuers of choice for a broad range of clients. We are the trusted partners of many businesses, ranging from SMEs to larger international companies, and the public sector.

**"We have worked with
Graham + Sibbald on a
number of projects.
Their professionalism
and expertise is
always of the highest
standard"**

Caledonian Maritime Assets Limited

How we add value

Our team provides help every step of the way, using their expertise and experience to provide the best mix of advice and professional support.

ADVISORY SERVICES

We add significant value by offering advice both before and after the valuation process. This allows us to ensure that our clients receive support when it's needed and that they meet deadlines. Our focus on engagement helps our clients avoid incurring unnecessary cost and ensures their valuations are kept up-to-date.

Given the knowledge of the asset, we can provide post-valuation advice tailored to each client's needs as and when required. We regularly advise clients on how best to work towards increasing the value of their property and we can work closely with our other in-house services to achieve this goal.

COMMUNICATION IS KEY

We aim to keep our clients informed at every step of the process and focus on maintaining good communication channels, streamlining processes and ensuring any issues are clarified and dealt with promptly.

A FOCUSED APPROACH TO VALUATION

Our approach to each individual valuation is dictated by the specifics of the job. The process typically involves the following key steps:

- 1 Initial Consultation.
- 2 Provide a relevant and competitive quote; sourcing quotes for additional in-house services where required.
- 3 Formalise the process and issue Terms and Conditions of Engagement.
- 4 Undertake necessary due diligence and carry out the property inspection.
- 5 Prepare the valuation, liaise with the client and issue the report.
- 6 Provide post-valuation advice where required.

VALUATIONS

When it comes to carrying out valuations, we pride ourselves on our technical expertise and attention to detail.

Our valuations are undertaken in line with the most up to date RICS Valuation - Global Standards and applicable legislation. We provide accurate and precise information and advice that is tailored to each client's needs. Where relevant, we provide detailed local market commentary, which gives a uniquely informed perspective to the valuation report.

We recognise time pressures and on occasions the need to meet challenging turn-around times. By providing regular and prompt progress updates to our clients, we aim to provide as efficient and streamlined a service as possible.

MAIN VALUATION INSTRUCTION TYPES

-  **Secured Lending**
We are on the panels of all major UK Banks and Lending Institutions and have strong relationships with the majority of Challenger Banks.
 -  **Pension Fund Purchases and Reviews**
We provide valuations for initial pension fund purchases, including those required for updates and rent reviews.
 -  **Financial Statements**
We have an in-depth knowledge of undertaking valuations for internal accounts purposes ensuring that the values reported are done so in accordance with the most up to date legislation and accounting standards adopted by the client.
 -  **Acquisitions and Disposals**
As one of the leading players in the UK property sector, we can provide valuations in connection with acquisitions and disposals over commercial property across a variety of sectors.
 -  **Development Projects and Feasibility Studies**
We have considerable experience in producing detailed reports for development projects and feasibility studies. Our in-house Planning Department support us throughout this process allowing us to offer unrivalled advice on development schemes.
 -  **Executry/Capital Gains Tax/Inheritance Tax**
We are experts at providing the valuation services needed to deal with a number of legal requirements, understanding the associated complexities of each.
 -  **Expert Witness Cases**
We are experienced at researching and preparing detailed valuations for expert witness purposes, ensure the independent advice provided to the tribunal is accurate and justified.
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Specialist expertise, national resources

Our Commercial Valuation + Advisory team covers all of the UK, allowing us to provide an unrivalled blend of national reach together with local knowledge.

The Valuation team work closely with our local offices throughout our network, drawing on the resources and knowledge that they supply. This gives us a UK- wide reach - something many of our competitors cannot match.

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Find out more www.g-s.co.uk

KEY CONTACTS



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