



# MARKETING AND DISPOSAL OF THE HAND HOTEL, RESTAURANT & BAR

#### PROJECT SUMMARY

 ${\sf Graham + Sibbald\ were\ instructed\ to\ act\ on\ behalf\ of\ Glyndwr\ Enterprises\ Limited\ to\ market\ and\ sell}$ the 58 bedroom Hand Hotel by way of a share sale transaction.

CLIENT

Hotel + Leisure Manchester

## LOCATION

The Hand Hote, Bridge Street, Llangollen, Clwyd, North Wales, LL20 8PL

Glyndwr Enterprises Limited

### DATES

July 2025

### SUMMARY

Graham + Sibbald's Hotel + Leisure team led by Partner Martin Davis were instructed to act on behalf of Glyndwr Enterprises Limited to market and sell the Hand Hotel by way of a share sale transaction through to a successful completion.





SERVICES PROVIDED

The profitable hotel which is located in the busy market town of Llangollen only 10 miles away from Wrexham and 30 miles from Chester comprised 58 individual En Suite letting bedrooms and a range of outbuildings with further potential to grow and develop the business.

The hotel also provides a popular bar with a riverside terrace, a restaurant and 100 cover banqueting facility. The business was sold by way of a share sale transaction for an undisclosed sum off a guide price of  $\pm 1,900,000$ .

#### **APPROACH**

We worked with our clients, the investor buyer, their operator and both sides solicitors to agree the basis of the transaction and helped to overcome a number of issues to see the transaction through to a successful completion.

#### ADDED VALUE

Our client, Louise Holland former Managing Director of Glyndwr Enterprises Limited commented:

"I have part owned the Hand Hotel, Llangollen for 25 years. When we made the decision to sell the business, I requested quotes from both the big players. I met up with Martin Davis from Graham + Sibbald and from that moment on I knew they were the correct company to sell the business for the following reasons.

Firstly, Martin thinks outside the box in terms of having a large portfolio of different investors from all business backgrounds; to come and view the property and secondly, he did not create crazy numbers to attract the business. Which would only lead to disappointment for the sellers further down the line when the realities of the selling the business at an inflated rate come to light. Martin was spot on in his estimation and we didn't fall into the price war with the buyers due to his excellent knowledge of the industry and that his pricing was extremely accurate.

Martin talks you through every step and is always available for you to call and get reassurance that things are progressing in the background. He has the most amazing perseverance to keep on pushing until a deal is finally reached, and the sale goes through as in my case. I would highly recommend to any company considering a share sale or sale of their business."



#### WHY G+S

If you are looking to purchase a business then we can help you find the best options that will meet your strategic needs and budget. If you have a business or part of a business that you are looking to sell, we can help you maximise the worth of your assets and optimise your returns.

We are recognised as one of the leaders in this field across the UK. We work across a wide range of business types and sectors, but have particular expertise in the Hotel, Licensed and Leisure sector. As a result, we are retained by many of the UK's leading hospitality and leisure operators and groups to manage the sale and disposal of their business asset portfolios.

#### **Key contacts:**



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